

Jay Van Dyken

6201 S Bonnie Avenue #322
Sioux Falls, SD 57108
Home: 605-555-1212 Cellular: 605-666-6666

Career Summary: Operations Manager with over 2 years experience in asset and people management for a Livestock Premix facility. Over five years of asset and people management with corn procuring and finished product logistics responsibilities for a bio-fuels facility. Three years experience in production agriculture sales and grain marketing. Four years experience in asset and people management with grain merchandising responsibilities at branch facility locations with the agricultural industry.

Employment History:

Dec 2008- Present **ABC Company**

Operations Manager - Sioux Falls, SD

Responsible for managing a 2450 ton/year premix facility employing eight employees with operations in livestock premix and \$275,000/ year business in retail pet food sales and animal health products. Responsible for administering the location's HACCP (QA/QC) program and Safety Program, planning and developing of the capital budget and providing customer service to store front patrons.

Accomplishments:

- Collaborated with sales and accounting departments to achieve a \$134,000 profit in FY 2009 and \$124,000 profit in FY 2010.
- Improved plant efficiency through completion of new tote stand and ingredient delivery system in June 2009.
- Enhanced workplace environment through completion of new dust collection system in May 2010.
- Completed American Feed Industry Association (AFIA) Hazard Analysis Critical Control Point (HACCP) training course 2009.
- Active member of company HACCP team.
- Achieved HACCP certification for the facility in November 2011.
- Progressing towards achieving AFIA's Safe Feed/Safe Food certification for Sioux Falls facility.
- Improved upon existing and collaborated on new facility safety programs.

Feb 2003 – July 2008 **Ethanol Plant**

Commodities Manager – Sioux Center, IA

Responsible for managing a department staff of 10 employees for a 110 MGPY ethanol production facility. Responsible for procuring 37 million bushels of corn for ethanol production along with facilitating in the logistics of the finished ethanol and 270,000 tons of co-product (DDGS) shipments.

Accomplishments:

- An original member of the initial plant start-up team.
- Developed customer base of over 800 individuals necessary for corn procurement.
- Assisted the plant in achieving 84 out of 100 on plant strategic scorecard goals in fiscal year 2007.
- Assisted the plant in achieving 83 out of 100 on plant strategic scorecard goals in fiscal year 2006.
- Developed on the farm pick up program for the facility.
- Implemented bi-monthly customer marketing meetings.
- Contributed to achieving the 5th most Farmer Specialty Contracts written in the GPAC group in fiscal year 2007.

Feb 1996 – Feb 2003

Grain Company

Privately held, multi-national processor and merchandiser of food products and raw materials.

Customer Solutions Specialist/Farm Marketer – Hull, SD (2000-2003)

Responsible for providing \$750,000 in gross margins to a 9 million bushel grain and 11,000 ton fertilizer facility from crop input sales and grain marketing/risk management alternatives with 75 customers.

Accomplishments:

- Exceeded sales goals two out of three quarters for 2002 fiscal year.
- Exceeded sales goals three out of four quarters for 2001 fiscal year.
- Above 100% gross margin goals for 2001 fiscal year.
- Contributed to increasing risk management products written by location in fiscal years 2000 and 2001.
- Led the location in most volume of Propricing, a risk management product, written in fiscal year 2000.

General Manager – Denver, CO (1998–2000)

Responsible for managing a 3 million bushel grain and 5,000 ton fertilizer facility employing ten employees; with operations in crop inputs and grain merchandising.

Accomplishments:

- Improved the financial performance of the facility from a \$400,000 loss in fiscal year 1997 to a \$75,000 gain in the first three months of fiscal year 2000.
- Improved facility safety through infrastructure and practice improvements.
- Obtained the highest safety and environmental audit score in four years at the facility.
- Implemented specialty grain program for white wheat at facility.

Education:

University of Missouri-Columbia

Bachelor of Science in Agricultural Economics

Emphasis Area: Marketing and Finance

Grade Point Average 3.5/4.0 scale

Graduated with Honors: Cum Laude